



global dealer services

You've established a good working relationship with your One Workplace sales executive, and have taken full advantage of One Workplace's quality suite of products and services. Now, you want to get that same level of service for your offices around the United States, and around the world.

For over 80 years, One Workplace has been guiding companies in how to get the most out of their workplaces. One Workplace has a proven, detailed process to ensure you receive consistent, quality service across the United States, and around the world.

Through One Workplace's Global Dealer Services, you can do all your workspace planning locally, and receive consistent, high-quality workplace services globally. All partner dealers must meet demanding, exact standards to be part of the network.

You benefit from the consistency of maintaining your existing relationship with your One Workplace sales executive. Your sales executive knows your working style, your company, and how you like things done. Using this knowledge, your sales executive coordinates all aspects of the project, including the delivery, installation, troubleshooting, and invoicing. Whether you are having products shipped to Richmond, CA, or Richmond, VA, or even Richmond, England—you can count on getting the same customer service and attention to detail you've come to expect from One Workplace.

The Process

Your One Workplace sales executive works with you on space planning, specification and selecting the right products for your new workspace outside of the Bay Area. Your sales executive will also manage the installation and invoicing process. A qualified Global Services dealer partner is identified near your new workspace, and briefed on the pending project.

- Working together, your local and national team plan out a schedule of delivery and installation dates.
- Product is delivered to your new worksite by the Global Services dealer partner, just as scheduled, and inspected for damage, completeness and accuracy.
- Installation of the new furniture happens right on schedule, including furniture placement and adjustment. All packaging refuse is removed at the end of the day.
- The dealer partner and client conduct a post-installation walk-through, and identify any desired changes or additions to the project.
- Any changes desired? The One Workplace sales executive and dealer partner efficiently handle any additional requests.

For more information, contact us today (800) 899.4324 or visit us at www.oneworkplace.com.